

Brookfield Global Relocation Services

Success *Stories* SM

Reporting Solution for Cost Savings

Industry: Technology

Client Profile

A global technology company with over 172,000 employees in more than 170 countries

History

In 2000, Brookfield GRS was awarded, one of the largest full outsourcings in international relocation history. In early 2008, the client's relocation function was asked to identify means of providing nearly \$20 million in savings from recruitment, relocation and outplacement. This required intense activity to meet very tight deadlines, all of which Brookfield GRS met without interrupting or reducing any level of service to the assignees.

Brookfield GRS was asked to examine the cost of family members accompanying short-term assignees for potential cost savings. The client then gave Brookfield GRS two days' notice to provide a variety of cost projections for a variety of home and host combinations, salary levels and family sizes in order to assess which would attract excessive tax equalization costs. Simultaneous to the request for cost projections, Brookfield GRS received a request for separate reports on spousal assistance and mobility premiums over a 10 month period, noting any costs for exceptions to policy. Brookfield GRS then received requests for reports detailing exceptions to policy and exceptions to host housing for a one year period, while also undertaking a project analyzing long-term assignments initiations over a one-year period, detailing projected assignment costs, and comparing the costs of furnished versus unfurnished housing.

Solution

While we cannot anticipate every demand for information that may be required, Brookfield GRS was flexible to the needs of our client, managing requests from multiple divisions. In all, within a two-week period, the client requested 10 separate, complex and unique reports from Brookfield GRS which were outside of the scope of the normal reporting and data analysis typically provided. These requests heralded from multiple business units and required precise coordination between Brookfield GRS, the client's tax provider and the client. Brookfield GRS completed this intense activity within the client's tight deadlines and received rave reviews from the client.

Benefits

- Demonstrated critical thinking and analytical creativity to help identify appropriate data sources to support decision-making
- Identified other program components where the client could realize potential cost reduction
- Identified education assistance as a possible area for cost reduction
- Focus on data illustrating the effects of tax regimes much more effectively
- Identified the costs of exceptions in various areas

To learn how Brookfield Global Relocation Services can help your company, please contact us at 1-800-589-7858.